

# Celerant Consulting

## Changing business for good

We believe the benefits of consultancy shouldn't disappear when the consultant does. Our approach is designed to produce positive change in your business that lasts.

### What we do

Take time to understand your needs, analyse your challenges, and deliver measurable, sustainable results

### How we do it

We change behaviours; our people work closely with your people so they're completely on board

### Clients

We work with many of the world's leading companies.

Some of our clients past and present include:

### Capabilities

Our primary capabilities are solving problems and identifying opportunities for lasting, measurable improvement. Our goal is to consistently deliver sustainable results, generating deep insight into clearly defined areas of business.

- Asset Management
- Business Performance Management
- Innovation
- Integrated Supply Chain
- Organisational Effectiveness
- Process Excellence
- Revenue Growth

### Fast Facts

- Global client base
- Over 1500 successful change programmes completed
- 600 dedicated people
- 12 offices internationally:  
Americas:   
EMEA:
- Founded in 1987
- Over \$10bn in value delivered to clients; \$1bn in the last year alone
- Over 90% of our clients would work with us again
- 2007 annual revenues \$160m

### Core Industries

In each of our industry sectors we apply a range of tools and techniques to help companies achieve more with the assets they already have: people, expertise and experience.

- Chemicals
- CPG / FMCG
- Energy
- Financial Services
- Government
- Life Sciences
- Manufacturing
- Private Equity
- Telecoms
- Utilities

### Contact Us

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[www.celerantconsulting.com](http://www.celerantconsulting.com)

Reasons to choose Celerant..

## Results

... measurable, sustainable  
and tied to our fees

In a world where over three quarters  
of change programmes fail...

over  
of Celerant  
initiatives  
succeed **95%**

...as defined by the success fees  
paid by our clients

## Our Approach

... wins hearts and minds

When independently interviewed by  
INSEAD business school...

over  
of our  
clients **90%**  
said they would work with  
us again

## Our Clients' People

... are always involved so  
they do things differently

## Our People

... understand the challenges  
in your industry, not just the  
theory



"The discipline people didn't  
initially like, actually became their  
friend. Now they have more time"

**Gerard, Maintenance Manager**

**Stefano - Assistant Project Manager**

Seven years manufacturing and  
supply chain experience

Master level mechanical engineer  
and international MBA